# **B.A. Part-II**

# Semester: III

APC-I

# Entrepreneurship Development

### (4 Credit -60 Lectures-100 Marks)

### Sub. Code: 365106

### **Objective-**

- 1) To create global competence, training, Skill development and motivation among young learners.
- 2) To prepare the background of students to be Entrepreneurs in future.

Unit	Topic and Details	No. of	No. of	Marks	Credit
No.		Lectures Sub Topic	Lectures Assigned	Assigned	
Unit-1	Entrepreneurship		15	25	1
	<ul> <li>a) Concept &amp; Functions of an Entrepreneur</li> <li>b) Evolutionary Approach</li> <li>c) Qualities of Entrepreneurship</li> <li>i) Decision Making</li> <li>ii) Communication skills</li> <li>iii) Time Management</li> <li>d) Entrepreneur as a Business Leader</li> <li>e) Classification of Entrepreneurship in Different Basis</li> </ul>	3 3 3 3 3			
Unit-2	<b>Types &amp; Role of Entrepreneur-</b> <b>I- Types of Entrepreneur</b> a) Innovative & Imitative Entrepreneurship b) Fabin & Drone & Their Respective Characteristics	3 3	15	25	1

	II- Role of Entrepreneur				
	a) In Economic Growth & Development	3			
	b) In Developed & Underdeveloped Economies.	3			
	c) Impact of –	3			
	i. Globalization				
	ii. Liberalization				
	iii. Privatization On Entrepreneurship				
Unit-3	Entrepreneurship Development Programme (EDP)		15	25	1
	a) Concept	2			
	b) Phases	2			
	c) Importance	2 2			
	d) Objectives	2			
	e) Entrepreneurial Training and Development	2 2			
	f) MCED ,NSDC				
	e) Women Entrepreneurship Development in India	3			
Unit-4	Factors Affecting Entrepreneurial Development		15	25	1
	a) Internal & External Factors	2			
	b) Personal Factors – Family Background	2			
	c) Socio-economic Factors	2			
	d) Cultural & Political Factors	2			
	e) Psychological Factors	2			
	f) Technological Factors	2			
	g) Educational & International Factors	3			

#### **Reference Books:**

#### English :

1. Bodi R.V, (2009), Entrepreneurship Vrunda Publication, Jalgaon.

2.Harish Robert D & Peters M.P. (2004) Entrepreneurship Meezut, TATA Mcgraw hill,.

2. Lall Madhuzima & sahai shikha ,(2010), Entrepreneurship New Delhi. Excel Books.

3. Neeta Boporikar (2002), Entrepreneurship & small Industry –, Himalaya Publication, Mumbai..

4. Reddy P. Narayana (2002), Entrepreneurship : Tex & cases, Cengage & Learning India PVt. LtD.

5.Saini J. S. & Dhameja S.K (1998) ,Entrepreneurship & Small Business ,Rawat publication Jaipur